



Selling Aviation With Innovation



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Western Aviation is one of the largest aviation brokerage companies in the world.

What makes us unique is our innovative marketing strategies. We use the latest technology to reach the retail and wholesale buyer via e-mail broadcast, fax, internet, corporate databases, print and exhibitions that reach the high net worth business owners.

Not only do we sell aircraft, we find the **BEST** aircraft on the market to **MEET YOUR NEEDS**, we will save you money during the pre-purchase inspections and entire transaction. We do more than buy & sell aircraft, our desire is to develop a lasting relationship as your trusted broker. Our experienced staff, headquartered in Houston, Texas are ready to sell your aircraft or put you in a new one.

Why use a broker to sell or buy an aircraft?

We save you time and money. Think of the hours researching or responding to e-mails or phone inquiries... we do this for you 24 x 7. Since corporate aviation is a global market, we are also experts in multi-national transactions, customs and inspection facilities. Dedicated service, availability and integrity in our business practices make us an excellent choice to be your broker.

WESTERN AVIATION HAS THE ANSWERS YOU NEED TO KNOW.



When should a business owner consider buying a private plane?

There are many key factors to consider: utilization, time management and cost. If you are a frequent flyer and you travel over 200 hours per year, then you should consider purchasing an aircraft.

Private aircraft ownership reduces flight time by providing point-to-point service utilizing smaller airports closer to your final destination. Companies with frequent executive travel and multi-destination trips can reduce the time of trips from 5 days to 2 days and can conduct meetings aboard the aircraft. The cost of owning an aircraft can often be determined by your corporate image, access to clients, speed, ability to seize an opportunity, act quickly and have benefits like increased productivity, quality of life and privacy.

Can't justify the cost?

Consider Shared Ownership. We find a partner within your region of the country to share the expense of owning an aircraft. Together you own, operate and manage. No middle men or term contracts involved. If you want to sell a portion of your aircraft, we can find a partner for you to help offset your expenses and fully utilize your aircraft as intended.



"SELLING AVIATION... WITH INNOVATION"

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What sort of aircraft is right for you and your company?

The highly qualified and experienced professionals at Western Aviation can guide you through the complex maze of different aircraft models and manufacturers. Consider some of these questions:

- What are your flight lengths? (Legs)
- How many people usually travel with you? (PAX)
- What type of airports/runways do you plan to travel to?
- How many times a month would you travel?

